

***SHEH KAI***<sup>®</sup>

Stock No.: 2063

Corporate Investor Conference



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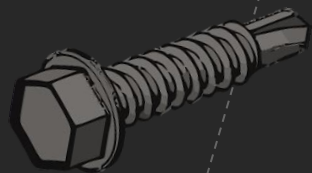
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# 目錄 CONTENTS

1

**Company**

2

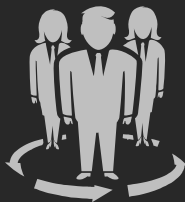
**Product and Advantage**

3

**Performance**

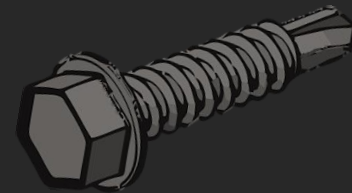
4

**Future**



## Company

- Introduciton
- Locations



## Introduction



⚙️ Paidin.Capital.NT dollars: NT\$ 496,014,530

⚙️ Main product : Bi-metal screw 、 Bi-metal concrete screw anchor 、 Concrete screw anchor 、  
Hammer drill bit 、 Wire

⚙️ Establishment : Apr. 1992 ( OTC-listed in Sep. 2010 )

⚙️ Main Operation : 岡山區本洲工業區本工一路 1 號

⚙️ Three main product groups :

Bi-metal screw( Bi-metal screw 、 Bi-metal / Carbon steel concrete screw anchor)

Wire ( Stainless steel wire )

Drill bit ( Concrete hammer drill bit)

⚙️ Amount of employee : 284 ( to Nov.30th.2025)

## Locations

## Bi-metal screw



## Gangshan

Bi-metal screw . Bi-metal/carbon steel concrete screw anchor

## Wire



## Luchu

Stainless steel wire

## Drillbit



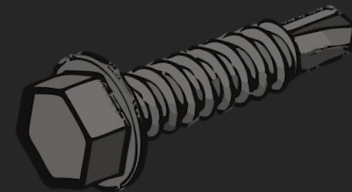
## Tsunan

Concrete hammer drill bit

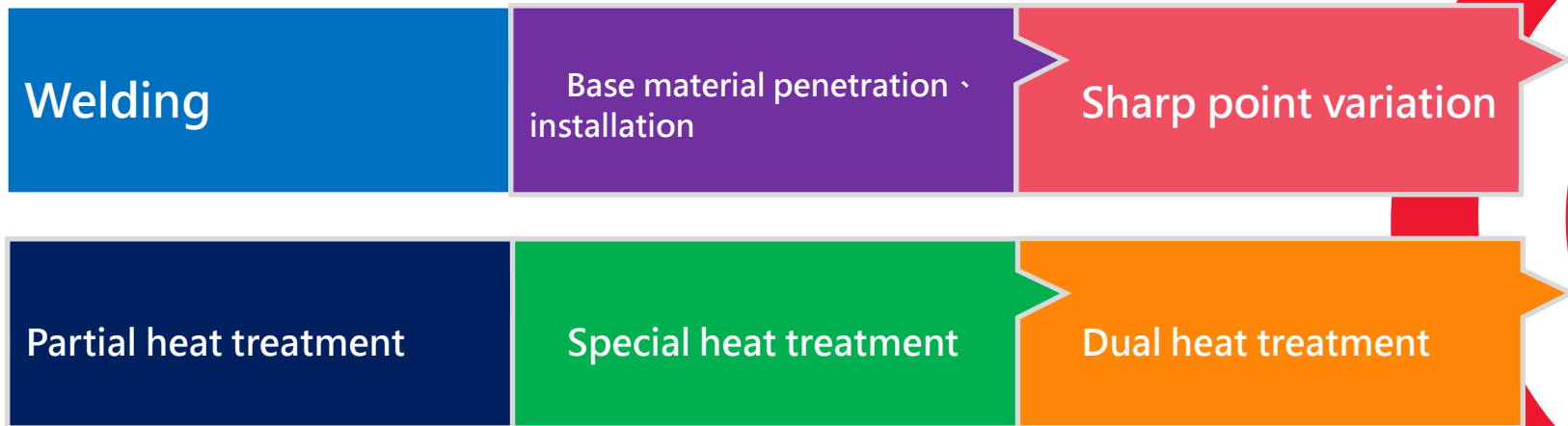


## Product and advantage

- Core technology
- Core strength
- Certificate
- Product category
- Product application



## Core technology





## Core strength

Core strength of bi-metal screw

300 系列沃斯田體不銹鋼-高韌性

(冷鍛、無磁性、耐腐蝕性能)

高鋼性合金鋼

(局部熱處理)



③ 緊鎖

② 攻牙

① 鑽孔

施工一次完成

Core strength of bi-metal concrete screw anchor**特殊異材雙金屬接合技術**

(可於基材預鑽孔・攻切出牙溝槽)



A2 or A4 優異抗腐蝕機械特性

合金鋼調質高硬度鋼性

## Certificate

- Concrete screw anchor product awarded Taiwan Excellence Award in 2017
- Concrete screw anchor acquired ETA and CE by DIBt – An important threshold to EU market
- Concrete screw anchor acquired ICC-ES in 2022- An important threshold to US Public Construction
- Bi-metal screw product acquired ETA in 2024.
- Australian construction regulation **AS5216** recognizes **ETA and ICC**.
- Public construction in mainland China asks for ICC-ES or ETA.



ETA-21/05/45  
ETA-15/0815 option1  
M8/M10/M12  
ETA-16/0067 part 6/M6



## Category

### Bi-metal screw



### Bi-metal concrete screw anchor



### Carbon steel concrete screw anchor



### Tool accessories



### Stainless steel wire



## Application

### Bi-metal screw



### Bi-metal concrete screw anchor



### Carbon steel concrete screw anchor

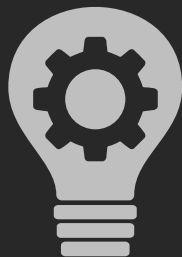


### Bi-metal sharp point screw



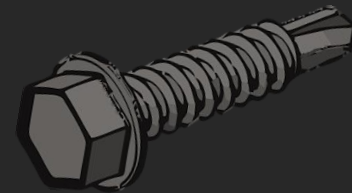
### Stainless steel wire





## Performance

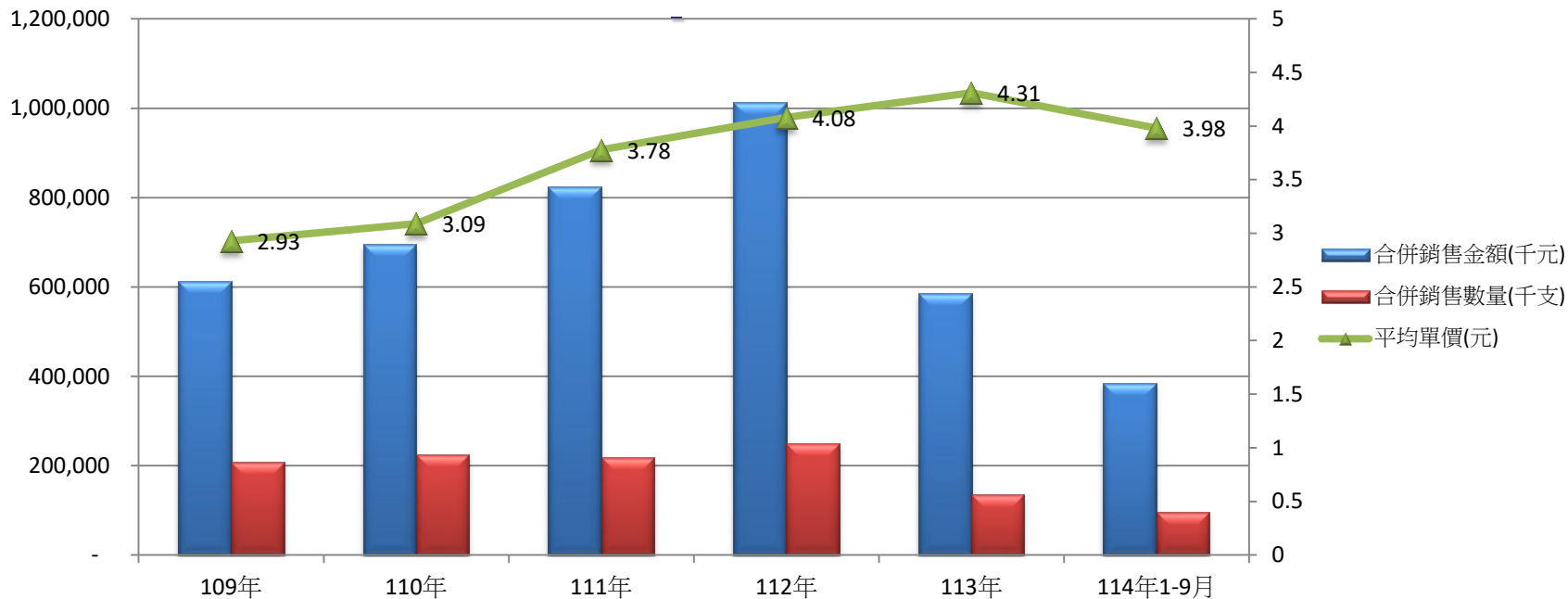
- Sales
- Margin
- Conclusion



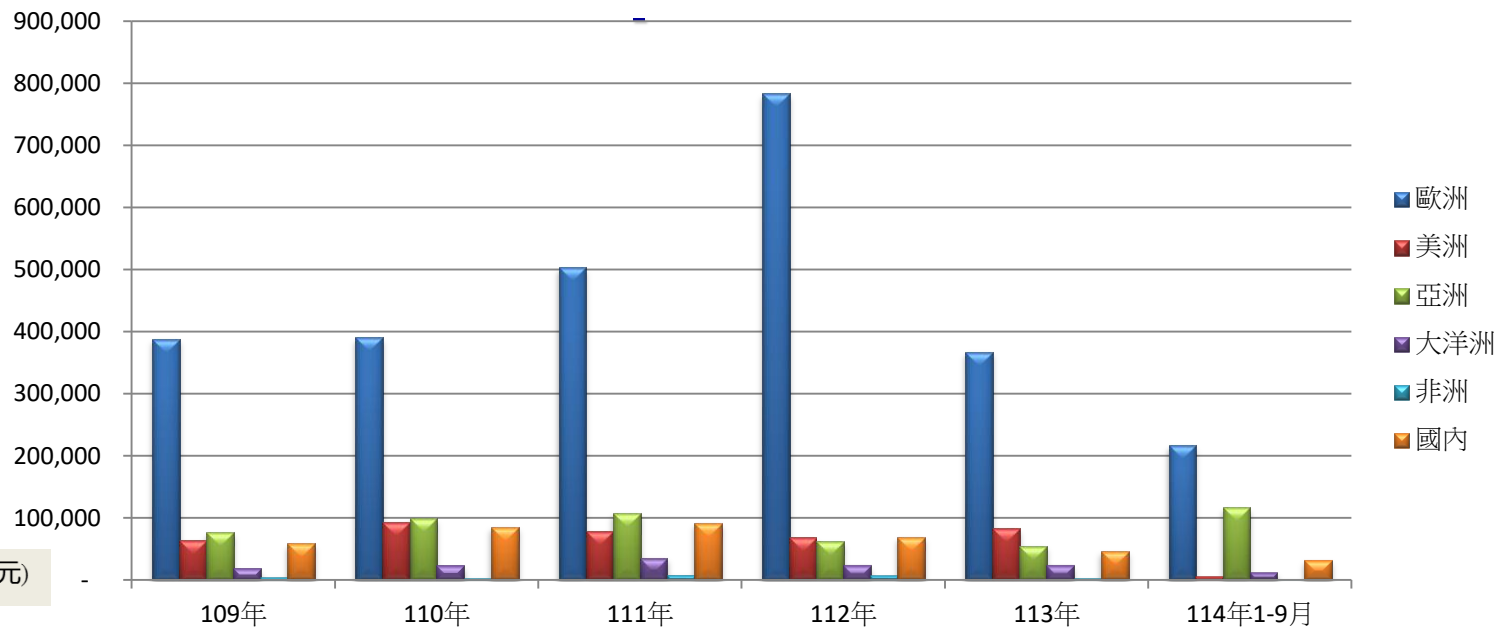


## Sales of bi-metal Screw

2020 - Sep. 2025/Amount and quantity of sales

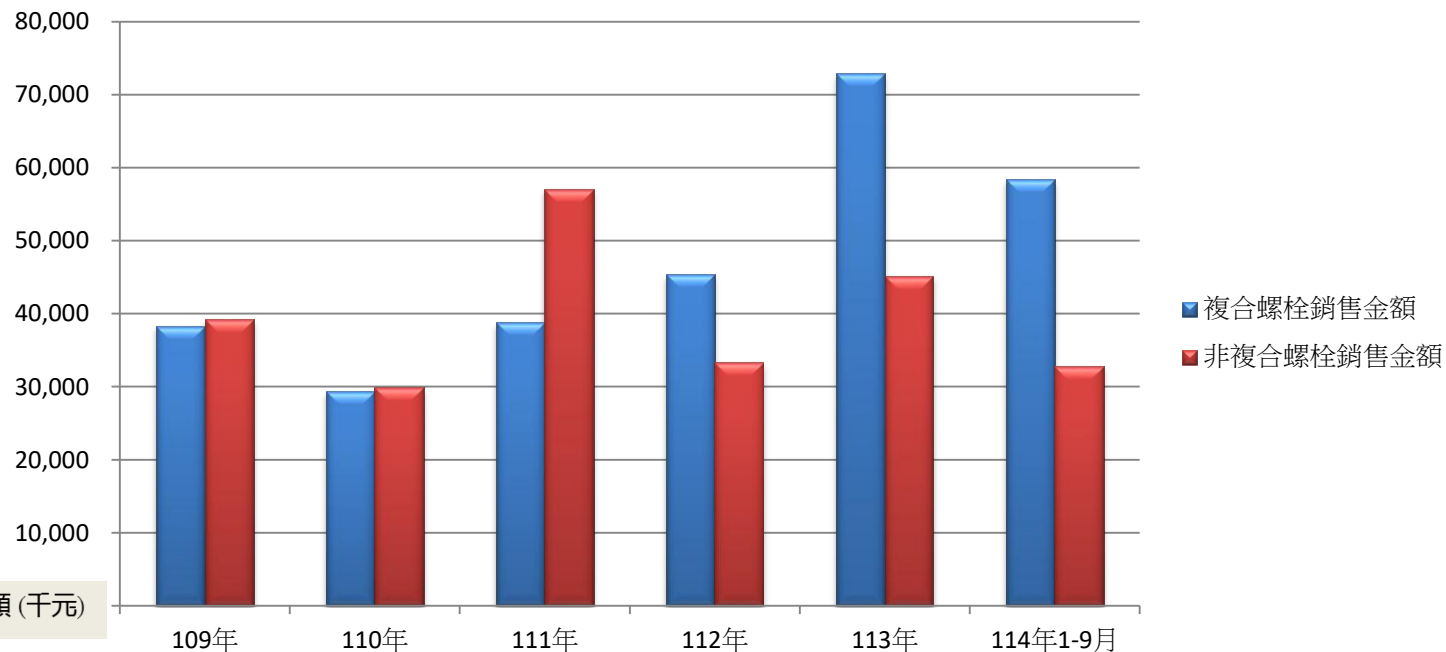


## Sales of bi-metal Screw

2020 - Sep. 2025 / Continent distribution

• 銷售金額 (千元)

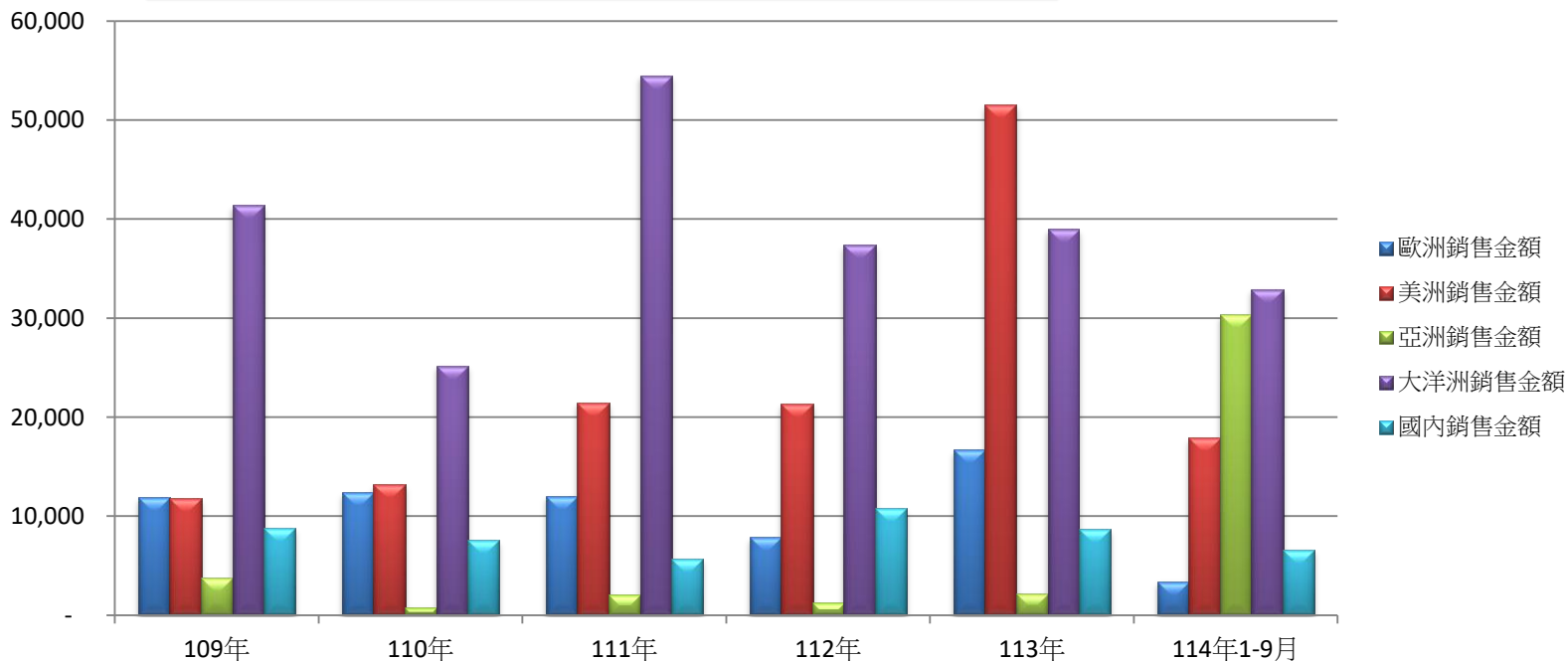
## Sales of concrete screw

2020 - Sep. 2025 / Amount of sales

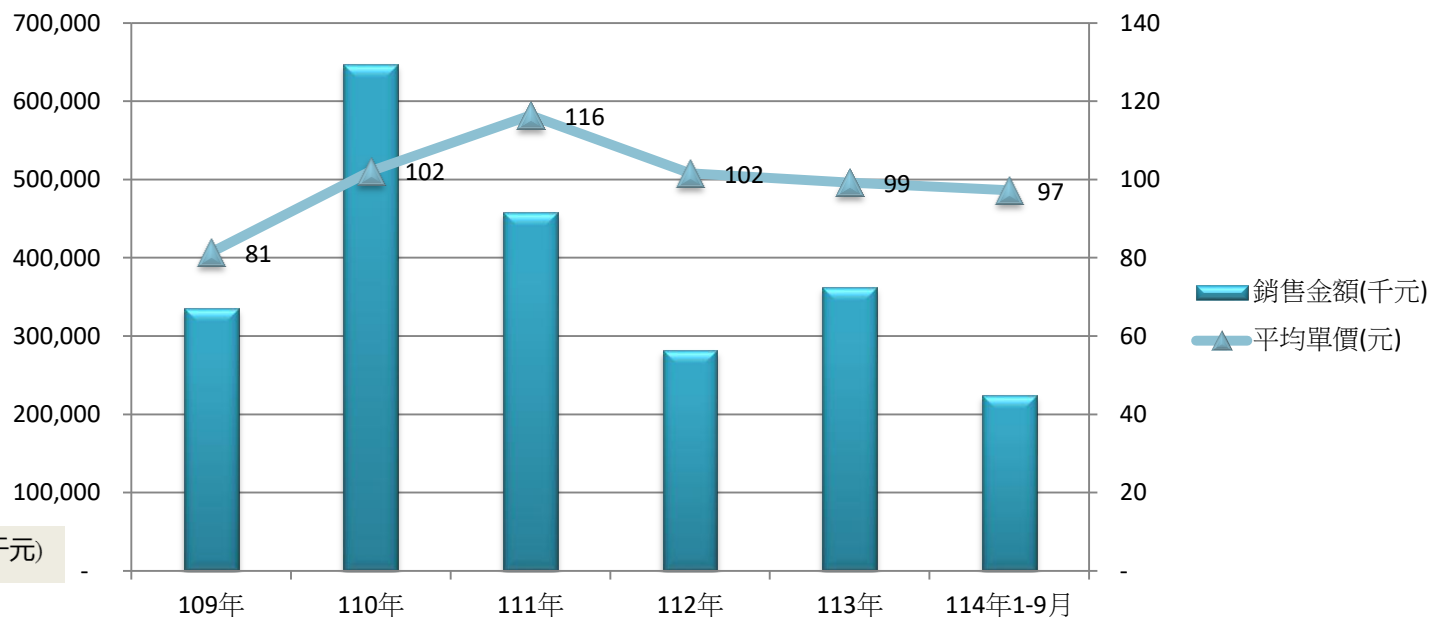
• 銷售金額 (千元)



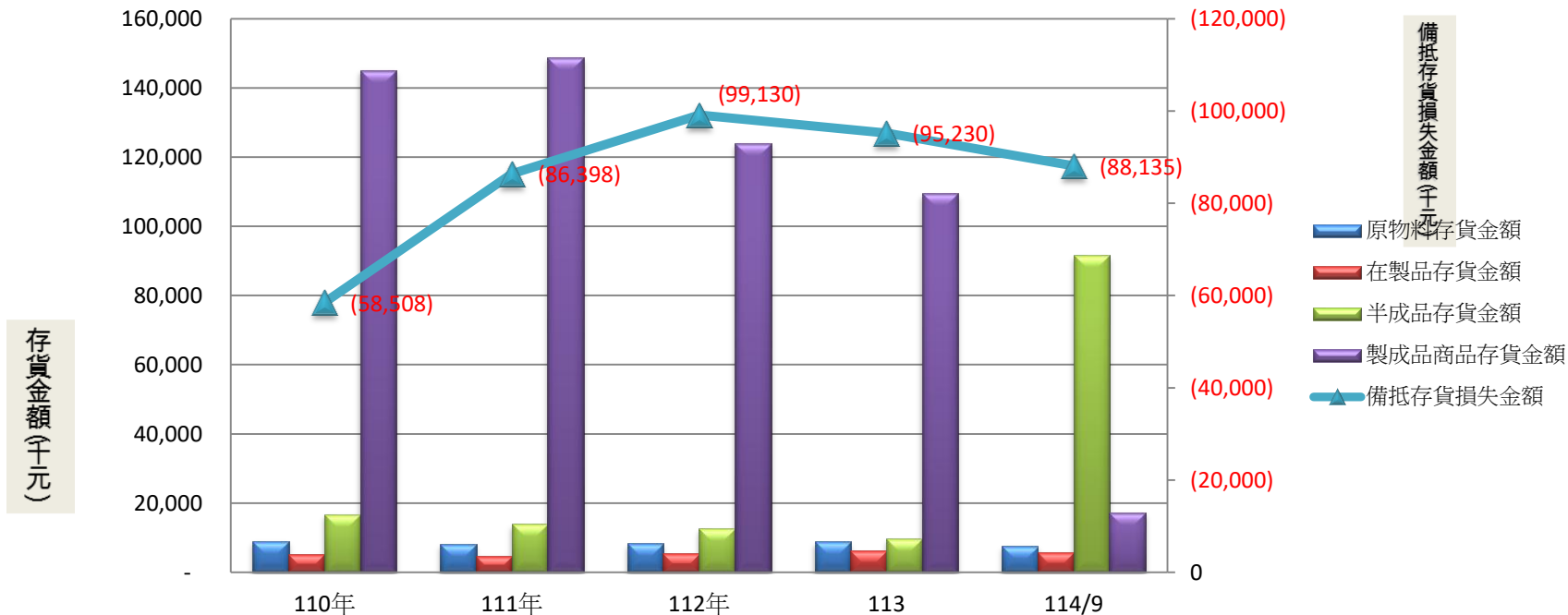
## Sales of concrete screw anchor

2020 - Sep. 2025 /Continent distribution

## Sales of stainless steel wire

2020 -2024- Jan.-Sep. 2025 /Amount of sales

## Inventory balance of hammer drill

2021 -2024- Sep. 2025/Inventory balance

## Profitability

2022- 2024-Jan.-Sep. 2025 /Profitability

| 項 目 \ Year                    | 2022          | 2023            | 2024          | 2025.1-9      |
|-------------------------------|---------------|-----------------|---------------|---------------|
| Screw Business Turnover       | 948,010 (65%) | 1,102,845 (77%) | 714,791 (64%) | 496,806 (65%) |
| Wire Business Turnover        | 502,477 (35%) | 325,769 (23%)   | 407,783 (36%) | 263,276 (35%) |
| Total Turnover                | 1,450,487     | 1,428,614       | 1,122,574     | 760,082       |
| Gross Profit                  | 398,831       | 453,701         | 246,563       | 128,551       |
| Net Profit                    | 267,454       | 307,459         | 118,694       | 30,441        |
| Net Profit for the period     | 233,347       | 245,494         | 95,950        | 60,978        |
| <b>EPS (元)</b>                | <b>4.91</b>   | <b>4.95</b>     | <b>1.93</b>   | <b>1.27</b>   |
| <b>Gross Profit Margin(%)</b> | <b>27.50%</b> | <b>31.76%</b>   | <b>21.96%</b> | <b>16.91%</b> |

## Conclusion

### Operation of Jan. - Sep. 2025



Main cause for the slow-down of the 1<sup>st</sup> half :

(1) 9% of reduction for the same period of sales of bi-metal screw product group and wire group  
15%



(2) Unit cost for bi-metal screw product group has risen and currency exchange loss of USD in the  
2<sup>nd</sup> quarter.

Main cause for the slow-down :

(1) Demand in European market remain low except for UK



(2) Rising price completion in bi-metal screw; low price quoting pursuing orders



Product group concrete screw anchor performs well compared to the same period last year . The outlook for the remaining 2025 is promising as US customer is getting ready to place new orders. Also, screw anchor demand will grow as screw anchor size upgrades extensively.

### Operation of Jan. – Sep. 2025

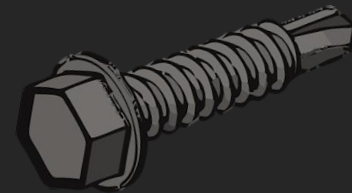
- ❗ Turnover downturn from American market is due to order placement change from US parent company to Asia-based subsidiary company
- Margin for screw and wire group is only 16.91%. The major reason for it is the
- ❗ incurred unit cost rising due to the reduction of the production
- ❗ The reason for turnover increase of Drill Bit Group is controlling the production cost. Yet, to break even, it has to reach economies of scale.
- ❗ Inventory change due to unparalleled old and new systems.

Other income majorly consists of dividend income and gains from disposal of investment securities.



## Future

- Future



## Future

## Europe economics

Source : abfunds Oct. 2025

|       | GDP%  |       | CPI%  |       |
|-------|-------|-------|-------|-------|
|       | 2025F | 2026F | 2025F | 2026F |
| USA   | 1.2   | 1.4   | 3.3   | 2.6   |
| EU    | 1.1   | 1.0   | 2.1   | 1.8   |
| UK    | 1.2   | 1.0   | 3.5   | 2.6   |
| CHINA | 4.5   | 4.3   | 0.5   | 1.0   |

## Summary

1. Opportunity: mild growth, mild fluctuation, opportunities after war
2. Challenge: weak demand, competitor disturbing the market with low price



## Future



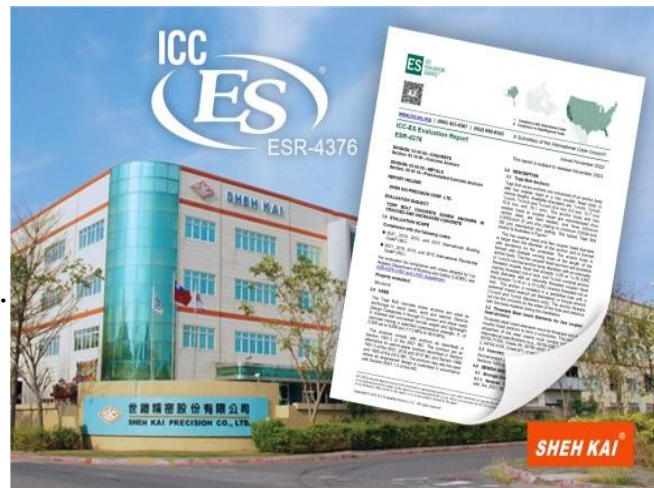
## Bi-metal screw ETA

1. Bi-Metal self-drilling screw has acquired ETA. ( ETA-21/05/45, ETA-21/0537 )
2. Cooperation with high-end brand avoiding price competition
3. Demand rebound after Russia-Ukraine war
4. Demand for US, Australian, and UK resuscitates slowly.



## Concrete screw anchor

1. ETA and ICC products grow steadily.
2. New ETA version would greatly enhance product advantage.  
It is expected to be enquired by Jun. 2026.



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謝謝觀看！

THANK YOU!