

**SHEH KAI®**

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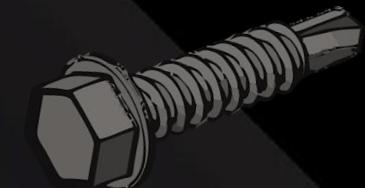
## Corporate Investor Conference



**Shehkai Precision Co., Ltd.**

Presenter : Andy Lin  
Roger Zheng

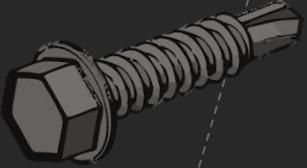
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# Disclaimer

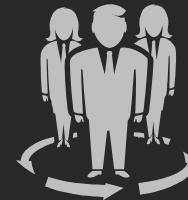
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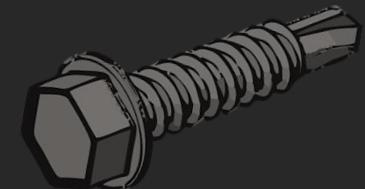
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- 3 Performance
- 4 Future



# Company

- Introduciton
- Locations



## Introduction



**Paidin.Capital.NT dollars: NT\$ 496,014,530**



**Main product :** Bi-metal screw、Bi-metal concrete screw anchor、Concrete screw anchor、Hammer drill bit、Wire



**Establishment :** Apr. 1992 ( OTC-listed in Sep. 2010 )



**Main Operation :** 岡山區本洲工業區本工一路 1 號



**Three main product groups :**

Bi-metal screw( Bi-metal screw、Bi-metal / Carbon steel concrete screw anchor)

Wire ( Stainless steel wire )

Drill bit ( Concrete hammer drill bit)



**Amount of employee :** 284 ( to Nov.30th.2025 )

## Locations

## Bi-metal screw



Gangshan

Bi-metal screw . Bi-metal/carbon steel concrete screw anchor

## Wire



Luchu

Stainless steel wire

## Drillbit



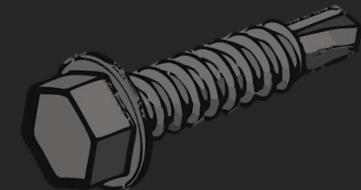
Tsunan

Concrete hammer drill bit



## Product and advantage

- Core technology
- Core strength
- Certificate
- Product category
- Product application



## Core technology

Welding

Base material penetration  
installation

Sharp point variation

Partial heat treatment

Special heat treatment

Dual heat treatment

## Core strength

Core strength of bi-metal screw

300 系列沃斯田體不銹鋼-高韌性  
(冷鍛、無磁性、耐腐蝕性能)

高鋼性合金鋼  
(局部熱處理)



③ 緊鎖

② 攻牙

① 鑽孔

施工一次完成

Core strength of bi-metal concrete screw anchor

特殊異材雙金屬接合技術  
(可於基材預鑽孔，攻切出牙溝槽)



A2 or A4 優異抗腐蝕機械特性

合金鋼調質高硬度鋼性

## Certificate

- Concrete screw anchor product awarded Taiwan Excellence Award in 2017
- Concrete screw anchor acquired ETA and CE by DIBt – An important threshold to EU market
- Concrete screw anchor acquired ICC-ES in 2022- An important threshold to US Public Construction
- Bi-metal screw product acquired ETA in 2024.
- Australian construction regulation **AS5216** recognizes **ETA and ICC**.
- Public construction in mainland China asks for ICC-ES or ETA.



ETA-21/05/45  
ETA-15/0815 option1  
M8/M10/M12  
ETA-16/0067 part 6/M6



## Category

### Bi-metal screw



### Bi-metal concrete screw anchor



### Carbon steel concreter screw anchor



### Tool accessories



### Stainless steel wire



## Application

Bi-metal screw



Bi-metal concrete screw anchor



Carbon steel concrete screw anchor



Bi-metal sharp point screw



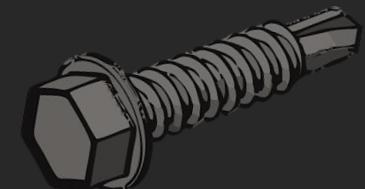
Stainless steel wire



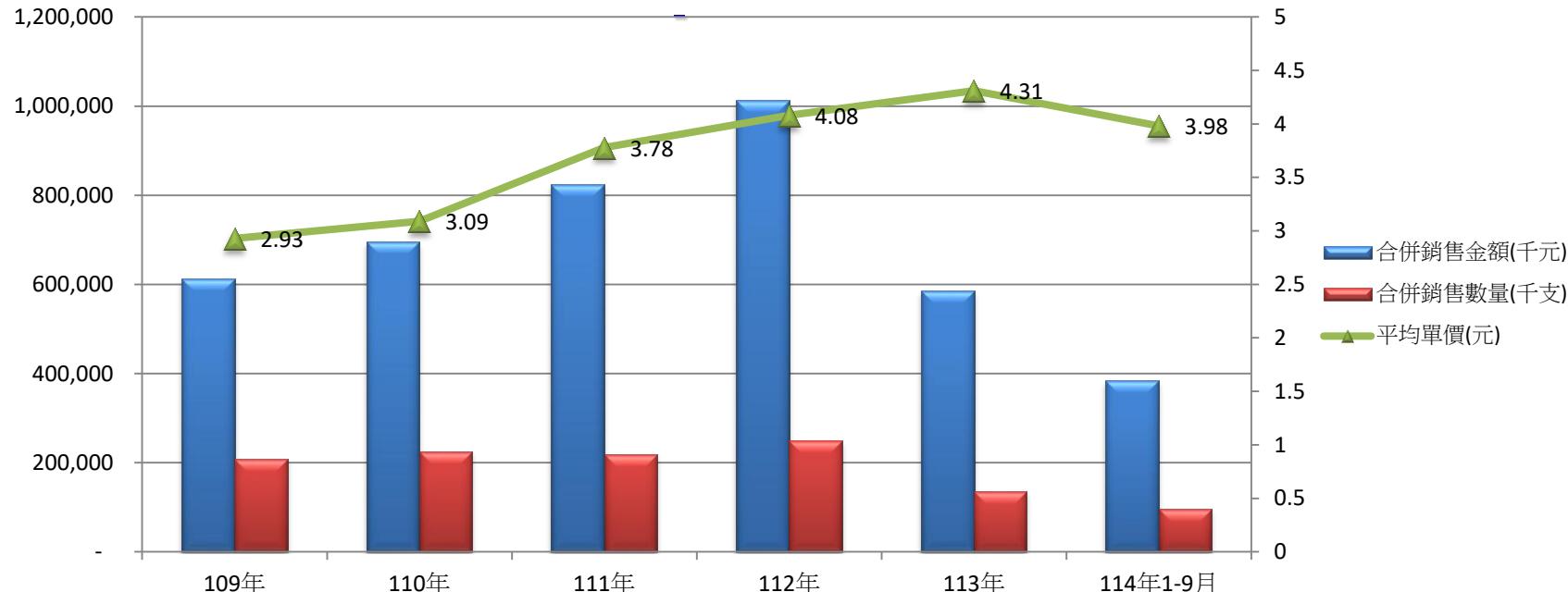


## Performance

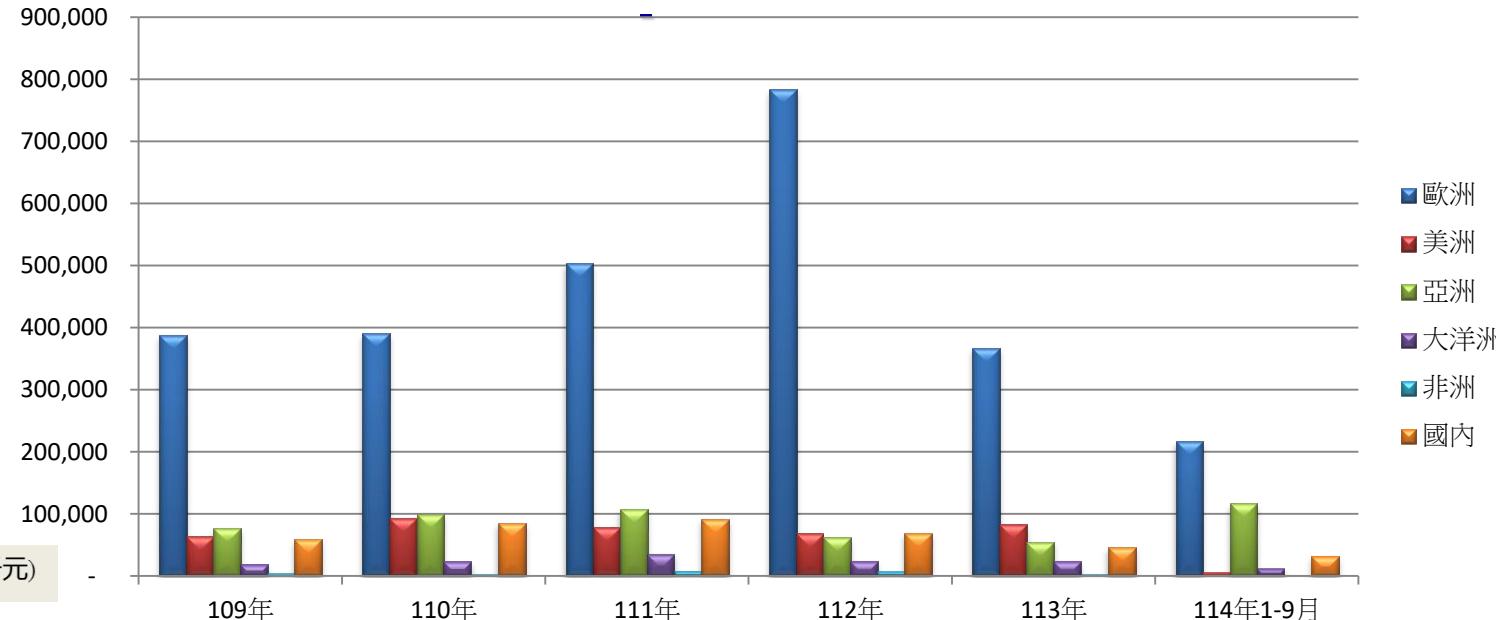
- Sales
- Margin
- Conclusion



## Sales of bi-metal Screw

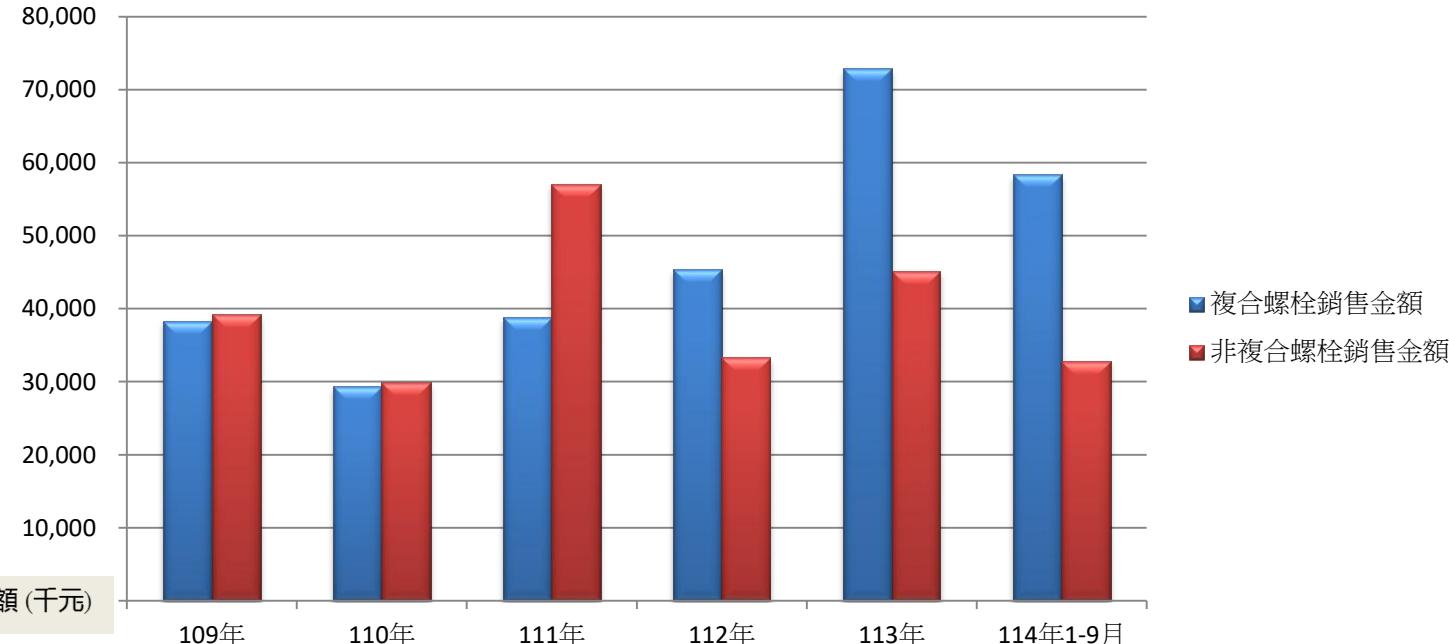
2020 - Sep. 2025/Amount and quantity of sales

## Sales of bi-metal Screw

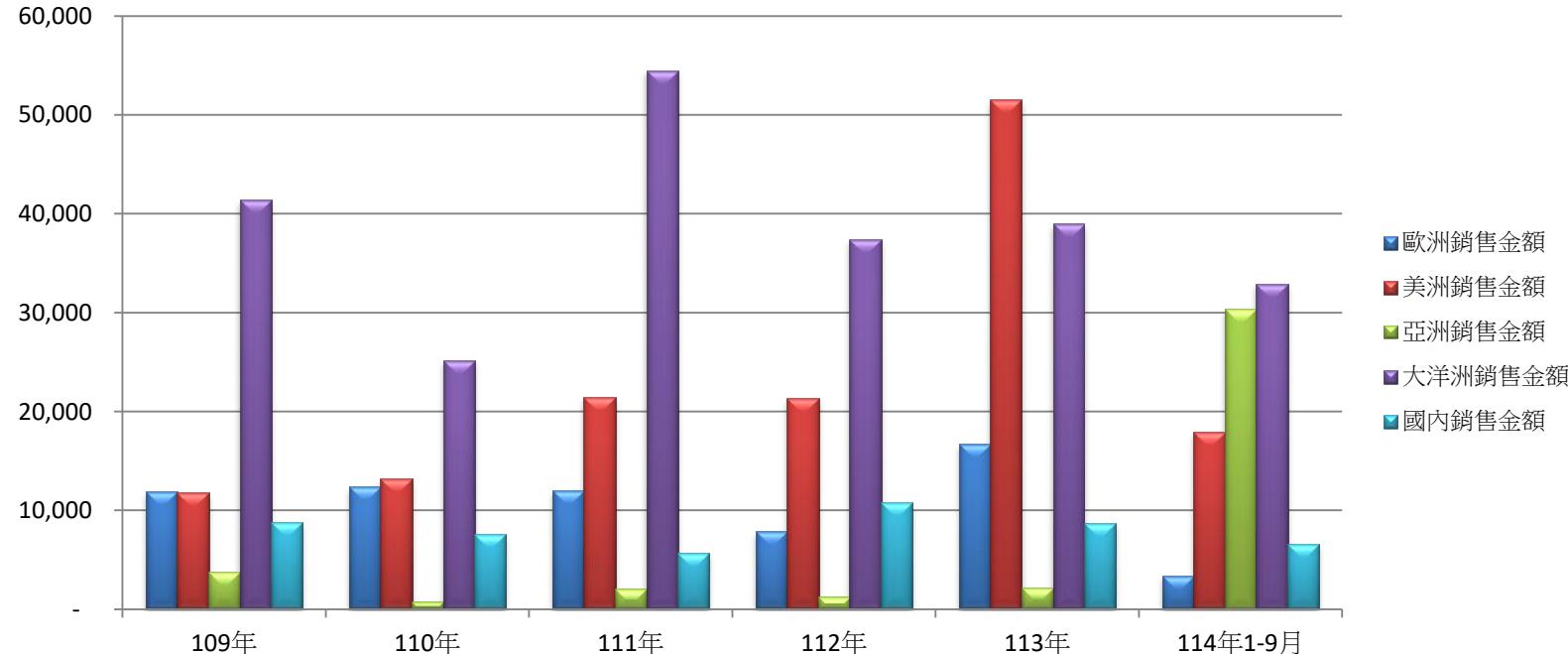
2020 - Sep. 2025 / Continent distribution

## Sales of concrete screw

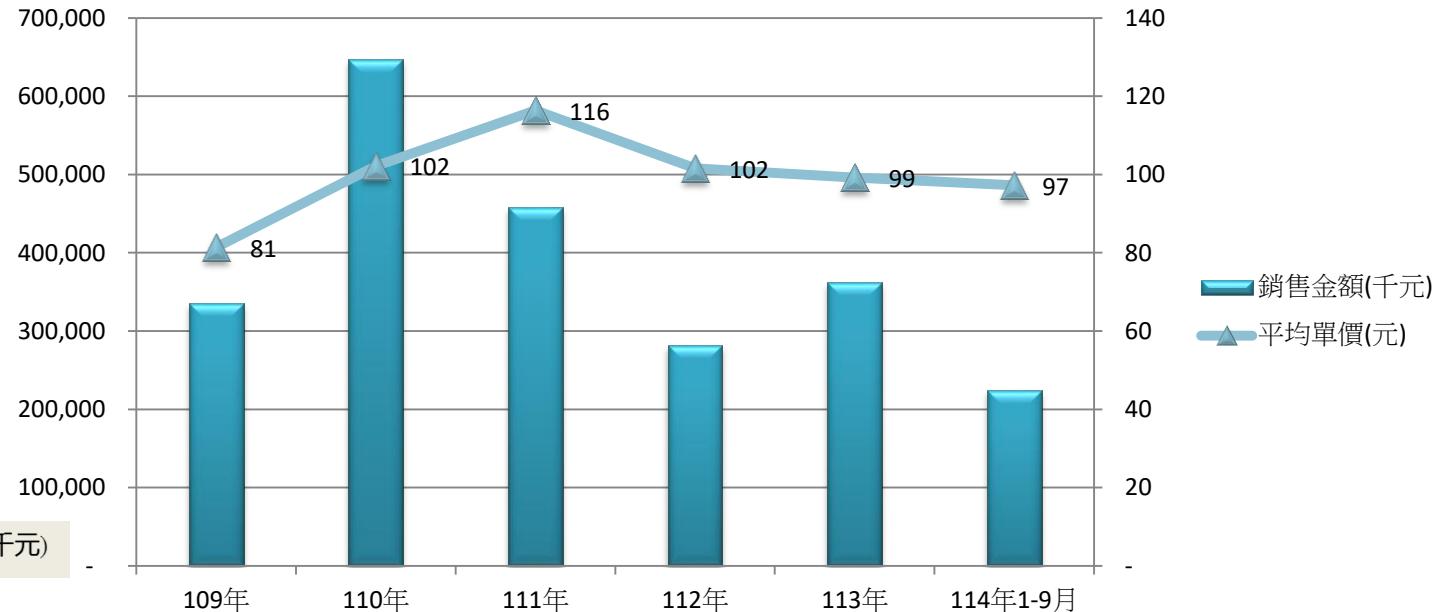
2020 - Sep. 2025 /Amount of sales



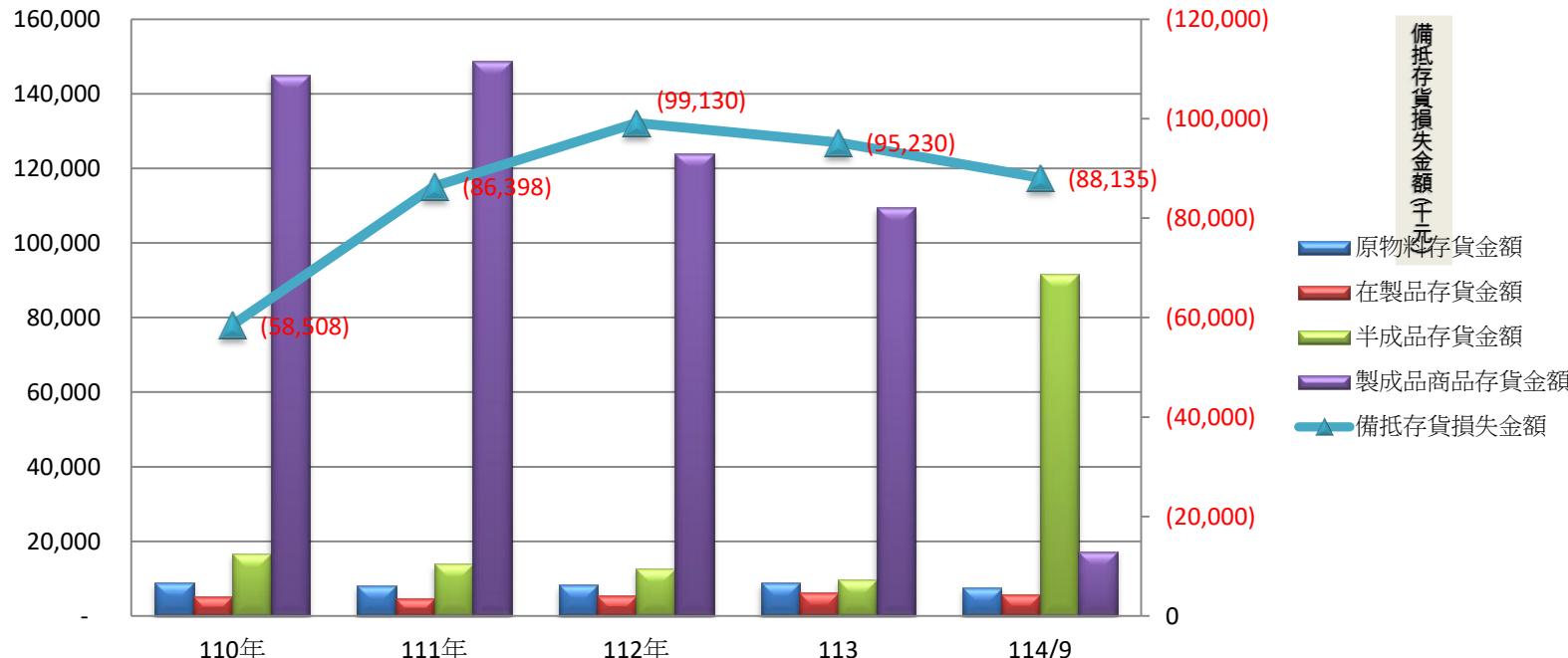
## Sales of concrete screw anchor

2020 - Sep. 2025 /Continent distribution

## Sales of stainless steel wire

2020 -2024- Jan.-Sep. 2025 /Amount of sales

## Inventory balance of hammer drill

2021 -2024- Sep. 2025/Inventory balance

## Profitability

2022- 2024-Jan.-Sep. 2025 /Profitability

項目 \ Year	2022	2023	2024	2025.1-9
Screw Business Turnover	<b>948,010 (65%)</b>	<b>1,102,845 (77%)</b>	<b>714,791 (64%)</b>	<b>496,806 (65%)</b>
Wire Business Turnover	<b>502,477 (35%)</b>	<b>325,769 (23%)</b>	<b>407,783 (36%)</b>	<b>263,276 (35%)</b>
Total Turnover	<b>1,450,487</b>	<b>1,428,614</b>	<b>1,122,574</b>	<b>760,082</b>
Gross Profit	<b>398,831</b>	<b>453,701</b>	<b>246,563</b>	<b>128,551</b>
Net Profit	<b>267,454</b>	<b>307,459</b>	<b>118,694</b>	<b>30,441</b>
Net Profit for the period	<b>233,347</b>	<b>245,494</b>	<b>95,950</b>	<b>60,978</b>
<b>EPS (元)</b>	<b>4.91</b>	<b>4.95</b>	<b>1.93</b>	<b>1.27</b>
<b>Gross Profit Margin(%)</b>	<b>27.50%</b>	<b>31.76%</b>	<b>21.96%</b>	<b>16.91%</b>

## Conclusion

### Operation of Jan. - Sep. 2025

 Main cause for the slow-down of the 1<sup>st</sup> half :

(1) 9% of reduction for the same period of sales of bi-metal screw product group and wire group 15%

 (2) Unit cost for bi-metal screw product group has risen and currency exchange loss of USD in the 2<sup>nd</sup> quarter.

Main cause for the slow-down :

(1) Demand in European market remain low except for UK

 (2) Rising price completion in bi-metal screw; low price quoting pursuing orders

 Product group concrete screw anchor performs well compared to the same period last year . The outlook for the remaining 2025 is promising as US customer is getting ready to place new orders. Also, screw anchor demand will grow as screw anchor size upgrades extensively.

## Conclusion

Operation of Jan. – Sep. 2025

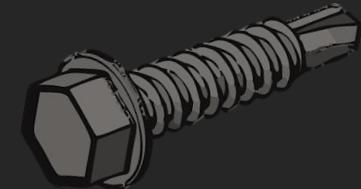
- ⚙️ Turnover downturn from American market is due to order placement change from US parent company to Asia-based subsidiary company  
Margin for screw and wire group is only 16.91%. The major reason for it is the incurred unit cost rising due to the reduction of the production
- ⚙️ The reason for turnover increase of Drill Bit Group is controlling the production cost. Yet, to break even, it has to reach economies of scale.
- ⚙️ Inventory change due to unparallelled old and new systems.

Other income majorly consists of dividend income and gains from disposal of investment securities.



## Future

- Future



## Future

Europe economics

Source : abfunds Oct. 2025

	GDP%		CPI%	
	2025F	2026F	2025F	2026F
USA	1.2	1.4	3.3	2.6
EU	1.1	1.0	2.1	1.8
UK	1.2	1.0	3.5	2.6
CHINA	4.5	4.3	0.5	1.0

Summary

1. Opportunity: mild growth, mild fluctuation, opportunities after war
2. Challenge: weak demand, competitor disturbing the market with low price

## Future



## Bi-metal screw ETA

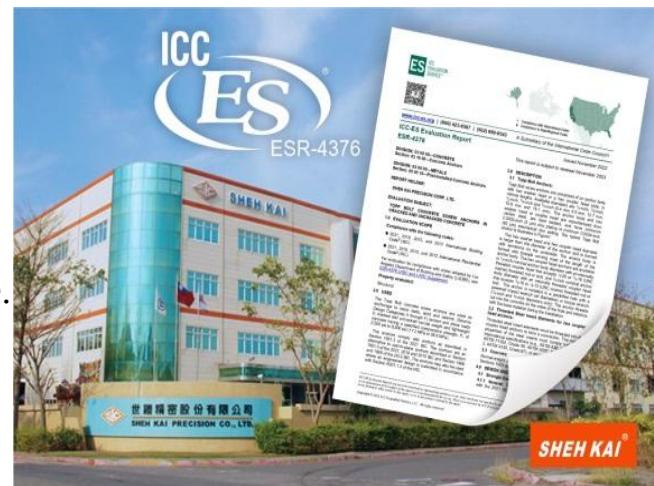
1. Bi-Metal self-drilling screw has acquired ETA. ( ETA-21/05/45, ETA-21/0537 )
2. Cooperation with high-end brand avoiding price competition
3. Demand rebound after Russia-Ukraine war
4. Demand for US, Australian, and UK resuscitates slowly.



## Concrete screw anchor

1. ETA and ICC products grow steadily.
2. New ETA version would greatly enhance product advantage.

It is expected to be enquired by Jun. 2026.



**SHEH KAI®**



謝謝觀看！

THANK YOU!